ISSUANCE OF ORIGINAL AND INTERCOUNTY TRANSFER OF ON-SALE GENERAL AND OFF-SALE GENERAL LICENSES

Instructions: Please read this entire form before filing your application.

INTRODUCTION

Licenses to sell beer and wine are readily available from the State if the applicant and the premises qualify. However, original (new) *general* licenses, which authorize the sale of beer, wine *and distilled spirits*, are restricted in number and issued only once each year based upon population increases within each county. If there are more applicants than licenses available, a public drawing is held. (The only other way to obtain a general license is to purchase an existing license from someone who has one already.) To enter the drawing, an applicant must have been a resident of California for at least 90 days prior to the date scheduled for the priority drawing (see Residency, page 2).

The new and intercounty general licenses are known as "priority" licenses because each applicant is given a priority ranking based on the number of applicants versus number of licenses available.

Priority licenses are off-sale general (for package stores) and on-sale general (for bona fide public eating places and special on-sale general for clubs²).

Priority licenses are subject to conditions and restrictions (see page 3).

FILING PERIOD

During the period of **September 8 through September 19, 2003,** ABC offices will accept applications for priority licenses in eligible counties (see page 7).

APPLICATION FEES

The fee for an original on-sale general or off-sale general license is \$12,000; the fee for an intercounty transfer is \$6,000. The fee must be paid by certified check, cashier's check, or money order only. This way, ABC is able to automatically refund the application fees, less \$100 service charge, of all unsuccessful applicants. Applicants whose application fees have been automatically refunded will retain their priority ranking until a new priority list is established. Successful applicants must pay additional fees later, at the time of filing the formal application. A successful applicant is one whose priority position (number) is not higher than the number of licenses available.

If an applicant owes money to California taxing agencies (Board of Equalization, Franchise Tax Board or Department of Employee Development), a claim against the priority application fee may be made by the taxing agency. If such a claim is made, the amount owed will be deducted from the priority application fee at the time of automatic refund or withdrawal.

ABC-521 (7/03)

 $^{^1}$ Article XX. Section 22 of the State Constitution and Sections 23793, 23816, 23817, 23821, 23954.5, 24070, and 24072 of the ABC Act.

²Special on-sale general licenses may not be issued to an individual, but may only be issued to an organization (e.g., a corporation, association, limited partnership, etc.). The premises for which a special on-sale general license is issued may be used only for club members, guests, or catered events. It must operate as a club (e.g., athletic or social club) and not as a public premises or a bona fide public eating place. (Section 23399.2 of the ABC Act)

NAMES ON APPLICATION

The application for a priority license must list the names of all persons or entities who have an interest in the priority application or who will have an interest in the business to be licensed. Failure to do so is grounds for denial of the application and loss of priority status. There can be no "hidden owners" or "silent partners."

RESIDENCY

Every applicant for a priority license must be a resident of California for at least 90 days prior to the drawing. Applicants must submit proof of residency only if they are successful applicants.

- **Corporations** A California corporation begins its existence upon the filing of its Articles of Incorporation with the Secretary of State.
- **Out-of-State Corporations** Being registered for 90 days with the Secretary of State to do business in California satisfies the residency requirement.
- **Limited Partnerships** The 90-day residency begins with the date the form LP-1 is filed with the Secretary of State. For out-of-state limited partnerships, the 90-day residency begins with the date registered with the Secretary of State to do business in California.
- Limited Liability Companies The 90-day residency begins with the date the form LLC-1 is filed with the Secretary of State. For out-of-state limited liability companies, the 90-day residency begins with the date registered with the Secretary of State to do business in California.
- Individuals Persons applying for a license as sole owner will later (at the time of formal application) be required to provide proof of residency and legal presence in the United States. A list of the documents acceptable as proof of legal presence in the United States can be obtained from any ABC District Office or web site http://www.abc.ca.gov>.

FILING THE APPLICATION

How to File in Person. Applications may be filed in person by going to one of the ABC offices listed on Page 8. You may file your application at the ABC office that handles the county where your proposed premises will be located, or at any ABC office that is more convenient for you. ABC offices are open on each business day from 8:00 a.m. until 5:00 p.m. On September 19, 2003, only those applicants within the doors of the office at 5:00 p.m. may file priority applications. The following items are required:

- 1. The required fee (certified check, cashier's check or money order, payable to Alcoholic Beverage Control);
- 2. Completed Form ABC-521-1, Priority Application Questionnaire;
- 3. If you are applying for both an original and intercounty transfer of the same type license, complete a separate Form ABC-521-1 for each location, include a copy of the lease, deed, or escrow instructions showing tenancy for each of the premises *or* submit a completed Form ABC-264, Statement of Legal Tenancy-Priority; and
- 4. Signed Form ABC-213, Application for Priority License (completed by ABC front counter staff). Only one person must appear and sign the Form ABC-213 on behalf of the applicant

entity. However, a successful applicant must comply with the signature requirements of Section 23953 of the Business and Professions Code (see Formal Application for License, Page 6).

How to File by Mail. To file an application by mail, submit items (1) through (4) below to ABC. To minimize the transfer of application documents between ABC offices, you are encouraged to mail the documents to the ABC District or Branch Office serving the premises to be licensed (page 8). However, if it is more convenient to file all documents for multiple counties at one ABC office, you may do so. Your envelope containing Items (1) through (4) must be postmarked on or before Friday, September 19, 2003:

- 1. The required fee (certified check, cashier's check or money order payable to Alcoholic Beverage Control);
- 2. Completed Form ABC-521-1, Priority Application Questionnaire;
- 3. Completed Form ABC-213-SIG, Priority Application Signature Sheet (this form must be notarized); and
- 4. If you are applying for both an original and intercounty transfer of the same type license, complete a separate Form ABC-521-1 for each location, include a copy of the lease, deed, or escrow instructions showing tenancy for each of the premises *or* submit a completed Form ABC-264, Statement of Legal Tenancy-Priority.

Next Steps. After you file your application, either in person or by mail, please wait to receive written notice from ABC. The notice, which will be mailed to you on or after October 1, 2003, will advise you of your priority status.

If you are successful, file your formal application for specific premises at the nearest ABC district office. Call first to find out what forms and additional fees are needed.

If you are unsuccessful, be sure to keep the district office apprised of your current mailing address to maintain your priority position.

CONDITIONS AND RESTRICTIONS

Applicant

Applicants may not pool funds to file more than one priority application.

A married couple may file only one priority application.

No person or entity, who files for a priority license, may have an interest in any other priority application.

Each priority application must show the names of all persons having an interest in the license application, including all:

- •General partners
- •Limited partners whose interest is 10% or more
- •Stockholders or prospective stockholders whose interest is, or will be, 10% or more
- •Limited liability company officers
- •Limited liability company manager(s)
- •Limited liability company members whose interest is 10% or more

The application must state that the applicants have no interest in any other application being filed in the same county for the same type license.

No corporation may file a priority application if it holds the controlling interest in another corporation that has filed for the same type of license in the same county. Nor may a priority application be filed by one or more corporations if these corporations are subsidiaries of the same parent corporation or entity.

A person who is filing for a priority license as a sole owner, partner, corporate officer, director, or stockholder whose interest is 10% or more, limited partner whose interest is 10% or more, LLC officer, LLC manager, or LLC member holding 10% or more of a manager-operated LLC *may not* be associated as an officer, director, or stockholder whose interest is 10% or more of any other corporation filing for the same type license in the same county, unless it is a corporation whose stock is listed on a stock exchange in this state or in the City of New York, State of New York, or which is required by law to file periodic reports with the Securities and Exchange Commission.

Only one priority application in each county will be accepted from any one applicant, or entity, for any one type of priority license. However, an applicant for an original general license may also file an application for the intercounty transfer of a general license in the same county if separate locations for each license are specified.

Tenancy. An applicant who applies for both an original general license and intercounty transfer of a general license of the same type must have control of separate and distinct premises for each license and, at the time of filing the priority application, must present proof in the form of a lease, deed, or escrow to purchase the property.

In lieu of proof of legal tenancy, the applicant may sign Form ABC-264, Statement of Legal Tenancy-Priority. This form precludes the applicant from seeking any change of location after the drawing if the applicant fails to produce proof of tenancy prior to the drawing.

Premises. No on-sale general license shall be issued or transferred for "public premises" unless the applicant can show that substantial public demand cannot otherwise be satisfied. Public premises means a business where no minors are allowed to enter and no food service is required.

An applicant may apply at a premises licensed with a license of the same type, provided that:

- (a) The applicant holds no ownership interest in the existing license; *and*
- (b) The existing license is surrendered under Rule 65 at, or before, time of filing the *formal application* and remains surrendered unless transferred to another premises.

No change in the location of the applied-for premises will be permitted except for causes beyond the control of the applicant and with approval of the ABC Director.

An applicant for an *on-sale* general license may not apply at premises for which an *off-sale* general license is issued, and an applicant for an *off-sale* general license may not apply at premises for which an *on-sale* general license is issued unless the off-sale business and the on-sale business are to be physically separated and operated independently of each other and the privileges granted are to be fully exercised in a bona fide manner.

After Issuance of the License. No original on-sale general license for a bona fide eating place and no special on-sale general license shall be exchanged for a public premises license for a period of two years following the date of license issuance, and no on-sale general license transferred intercounty shall be exchanged for a public premises license for a period of two years following the transfer. Original licenses cannot transfer for two years nor be

sold for more than \$12,000 for two years following the date of issuance. Licenses transferred intercounty cannot transfer for two years nor be sold for more than \$10,000, or more than \$6,000 if the license was originally issued within the past five years.

PRIORITY OF APPLICANTS

Priority. If there are more applicants than licenses available, a public drawing will be held. Each applicant will be notified of the time, date, and place of any drawing on or after October 1, 2003. ABC will notify each applicant by mail of his/her priority position. If there are fewer applicants than, or the number of applicants is equal to, the number of licenses available, the applicants will be notified to complete a formal application for their specific premises within 90 days. However, *after September 19, 2003*, whether or not a priority drawing is required, no additional applications will be accepted.

Expiration of Priority. Priority lists will automatically expire when new lists are established following the next priority application period.

Successful Applicants. A successful applicant is one whose priority position (number) is not higher than the number of licenses available. For example, in a county where ten licenses are authorized, the ten applicants whose priority numbers are one through ten are "successful" applicants, and they will be notified to file formal applications. ABC then conducts a thorough investigation to see if the applicant and the premises qualify for a license.

Unsuccessful Applicants. An unsuccessful applicant is one whose priority position (number) is higher than the number of licenses available. For example, in a county where ten licenses are authorized, any applicant whose priority number is higher than ten is an "unsuccessful" applicant.

Automatic Refund to Unsuccessful Applicants. The priority application fee, less a \$100 service charge, will be automatically refunded to each unsuccessful applicant. Refund checks will be mailed within 45 days of the priority drawing. (See Application Fees, page 1, for information about claims by California taxing agencies.)

Although the priority application fee, less service charge, will be automatically refunded to each unsuccessful applicant, that person will keep the priority position assigned at the priority drawing. In the event a successful applicant is disqualified or withdraws, the next applicant in order of priority will be advised that the person has 30 days to repay the appropriate priority application fee, less service charge, and has an additional 60 days in which to file the formal application.

To avoid losing that person's priority position through failure to repay the priority application fee within the 30-day period, an unsuccessful applicant should keep ABC advised of his/her whereabouts. Please notify the ABC Office where you filed your application of changes in mailing address or of forwarding addresses if you are going to be out of town.

Withdrawal by Successful Applicants. The priority application and formal application fees, less service charge, will be refunded to successful applicants who withdraw their applications. (See Application Fees, page 1, for information about claims by California taxing agencies.)

FORMAL APPLICATION FOR LICENSE

Within 90 days of notification to file a formal application, the successful applicant must file a formal application for specific premises.

Proof of Tenancy. At the time of filing the formal application, the applicant must present proof of legal tenancy at the applied-for premises. Proof of tenancy may be a rental agreement, lease, deed, escrow papers, etc. We suggest that any financial agreements entered into be made contingent upon the issuance of the alcoholic beverage license. You have no assurance that the license will be granted.

Premises Under Construction. If a new premises is to be constructed, the successful applicant must either be in business at the location specified or have construction substantially underway within six months of the date ABC approves the formal application. For existing premises, the applicant must be in business at the location specified within 12 months of the date ABC approves the formal application. If the time periods are not met, ABC may process an automatic withdrawal.

Signature Requirements. The applicant who qualifies to file a formal application must comply with the signature requirements of Section 23953 of the Business and Professions Code, which are:

- **Partnerships** The application must be signed by each of the partners (e.g., general partnerships, husband and wife, etc.).
- **Limited Partnerships** The application must be signed by each of the general partners. Limited partners do not need to sign.
- **Corporations** The application must be signed by two officers of the corporation, one from each of the following categories: (a) the chairperson of the board, the president, or a vice president; and (b) the secretary, assistant secretary, chief financial officer, or assistant treasurer.
- Limited Liability Companies For a limited liability company that is managed by its members, the application must be signed by each member or by an officer authorized by the articles of organization or the operating agreement to bind the company. For a limited liability company that is managed by a manager or managers, the application must be signed by the manager, managers, or by an officer authorized by the articles of organization or the operating agreement to bind company.

Automatic Withdrawal. At the time of filing the priority application, each applicant signs Form ABC-213, Alcoholic Beverage License - Priority Application. In doing so, the applicant agrees to certain conditions. Failure to comply with the time periods specified on Form ABC-213 may result in automatic withdrawal of the application and cancellation of the applicant's priority position. The application fee, less service charge, will be refunded. (See Application Fees, page 1, for information about claims by California taxing agencies.)

DISQUALIFIED APPLICANT

ABC may deny any application should the applicant fail to promptly submit any required evidence of qualification. Whenever a final decision of ABC denies an applicant because of disqualifying moral character or reasons pertaining to the premises, the applicant's priority position will be canceled and the fee refunded. (See Withdrawal by Successful Applicants, page 5.)

ELIGIBLE COUNTIES

This year, due to population increases, the following counties will be eligible for additional onsale general and off-sale general licenses:

| | Original | Original (New) | | |
|-----------------|----------|----------------|-------------|-------------|
| | (New) | Off-Sale | Intercounty | Intercounty |
| County | On-Sale | 00 44-0 | On-Sale | Off-Sale |
| • | | | | |
| Alameda | 25 | 13 | 25 | 0 |
| Butte | 5 | 3 | 0 | 0 |
| Contra Costa | 25 | 25 | 25 | 25 |
| El Dorado | 0 | 2 | 0 | 0 |
| Fresno | 25 | 12 | 25 | 0 |
| Glenn | 1 | 0 | 0 | 0 |
| Imperial | 4 | 4 | 4 | 4 |
| Kern | 25 | 16 | 25 | 0 |
| Kings | 4 | 4 | 4 | 4 |
| Los Angeles | 25 | 25 | 25 | 25 |
| Madera | 4 | 3 | 4 | 0 |
| Marin | 0 | 1 | 0 | 0 |
| Merced | 7 | 6 | 7 | 0 |
| Monterey | 18 | 13 | 0 | 13 |
| Napa | 0 | 4 | 0 | 4 |
| Nevada | 0 | 2 | 0 | 0 |
| Orange | 25 | 25 | 25 | 25 |
| Placer | 5 | 9 | 0 | 1 |
| Riverside | 25 | 25 | 25 | 25 |
| Sacramento | 25 | 25 | 25 | 25 |
| San Benito | 2 | 1 | 2 | 1 |
| San Bernardino | 25 | 25 | 25 | 25 |
| San Diego | 25 | 25 | 25 | 25 |
| San Joaquin | 21 | 19 | 21 | 19 |
| San Luis Obispo | 2 | 1 | 0 | 0 |
| San Mateo | 25 | 23 | 2 | 23 |
| Santa Barbara | 0 | 2 | 0 | 0 |
| Santa Clara | 25 | 25 | 25 | 25 |
| Santa Cruz | 8 | 8 | 0 | 6 |
| Shasta | 3 | 2 | 0 | 0 |
| Solano | 14 | 13 | 14 | 13 |
| Sonoma | 0 | 10 | 0 | 0 |
| Stanislaus | 17 | 7 | 17 | 0 |
| Sutter | 3 | 2 | 3 | 0 |
| Tehama | 0 | 1 | 0 | 0 |
| Tulare | 11 | 6 | 11 | 0 |
| Ventura | 25 | 25 | 25 | 13 |
| Yolo | 6 | 5 | 6 | 5 |
| Yuba | 1 | 0 | 0 | 0 |
| | | | | |

ABC OFFICES

You may file your application at the ABC office that handles the county where your proposed premises will be located; or at any ABC office that is more convenient for you:

| These counties: | Are handled by this ABC office: | These counties: | Are handled by this ABC office: |
|--|---|--|---|
| Alameda, Contra Costa, Solano | Oakland District Office 1515 Clay Street, Suite 2208 Phone: (510) 622-4970 | Monterey, San Benito, Santa Cruz | Salinas District Office 1137 Westridge Parkway Phone: (831) 755-1990 |
| Nevada, Sutter Yuba | Yuba City Branch Office 1130 Civic Center Blvd., Suite F Phone: (530) 751-8570 | Marin, Napa, Sonoma | Santa Rosa District Office 50 D Street, Room 130 Phone: (707) 576-2165 |
| El Dorado, Placer, Sacra- mento, Yolo | Sacramento District Office 3321 Power Inn Road, Suite 230 Phone: (916) 227-2002 | Orange | Santa Ana District Office 28 Civic Center Plaza, Room 369 Phone: (714) 558-4101 |
| Fresno, Kings, Madera, Tulare | Fresno District Office 3640 East Ashlan Avenue Phone: (559) 225-6334 | Riverside, San Bernardino | Rancho Mirage District Office 42-700 Bob Hope Dr., Suite 317 Phone: (760) 568-0990 and |
| Imperial | Rancho Mirage District Office 42-700 Bob Hope Dr., Suite 317 Phone: (760) 568-0990 | | Riverside District Office 3737 Main Street, Suite 900 Phone: (909) 782-4400 |
| Kern | Bakersfield District Office 4800 Stockdale Hwy., Suite 213 Phone: (661) 395-2731 | San Diego, Southern Area | San Diego District Office 1350 Front Street, Room 5056 Phone: (619) 525-4064 |
| Los Angeles, Northeastern Area | El Monte District Office 3204 N. Rosemead Blvd., Suite 103 Phone: (626) 927-1060 | San Diego, Northern Area | San Marcos District Office 334 Via Vera Cruz, Suite 204 Phone: (760) 471-4237 |
| Los Angeles, Central Area | LA/Metro District Office 3530 Wilshire Blvd., Suite 1110 Phone: (213) 736-2005 | Santa Barbara Northern Area, San Luis Obispo | San Luis Obispo Branch Office 3220 South Higuera, Suite 305 Phone: (805) 543-7183 |
| Los Angeles, Southern and Western Area | Inglewood District Office One Manchester Boulevard, 6th Floor Phone: (310) 412-6311 | San Mateo | San Francisco District Office 185 Berry Street, Suite 5600 Phone: (415) 557-3660 |
| Los Angeles, Southeastern Area | Lakewood District Office 3950 Paramount Boulevard, Suite 250 Phone: (562) 982-1337 | Santa Barbara, Ventura | Santa Barbara District Office 411 E. Canon Perdido, Room 12 Phone: (805) 564-7717 |
| Los Angeles, North and North- western Area | Van Nuys District Office 6150 Van Nuys Boulevard, Rm. 220 Phone: (818) 901-5017 | Santa Clara | San Jose District Office 100 Paseo de San Antonio, Rm. 119 Phone: (408) 277-1200 |
| Merced, San Joaquin, Stanislaus | Stockton District Office 31 E. Channel Street, Room 168 Phone: (209) 948-7739 | Butte, Glenn, Shasta, Tehama | Redding District Office 1900 Churn Creek Rd., Suite 216 Phone: (530) 224-4830 |